

RCI Files 2Q19 and 3Q19 10-Qs; Updates 4Q19 Revenue Trends; Conference Call at 4:30 PM ET Today

HOUSTON—September 24, 2019—RCI Hospitality Holdings, Inc. (Nasdaq: RICK) announced it has filed its 2Q19 and 3Q19 10-Qs today and will hold a related conference call at 4:30 PM ET.

There were no changes to the preliminary income and cash flow statements the company released July 24, 2019 and August 8, 2019 for 2Q19 and 3Q19, respectively. Notes receivable of \$1.142 million on the preliminary March 31, 2019 and \$1.152 million on the preliminary June 30, 2019 balance sheets were moved to current assets, increasing total current assets and reducing long-term notes receivable by corresponding amounts. Total assets, liabilities and shareholders' equity remained the same.

All comparisons in this news release are to year ago periods unless otherwise noted.

Nightclubs and Bombshells 4Q19 Revenue Trends

(for July-August 2019)

- **Nightclubs:** Total revenues increased more than 6% with an improvement in same-store sales
- **Bombshells:** Total revenues increased more than 50% with a more than 20% increase in same store sales

Today's Conference Call

- When: Tuesday, September 24, at 4:30 PM ET
- Live Participant Dial In: Toll Free at 844-602-0380 and International at 862-298-0970
- Access the live webcast, slides or replay at: https://www.investornetwork.com/event/presentation/53715
- Phone replay: Toll Free at 877-481-4010 and International at 919-882-2331 (Passcode: 53715)

CEO Comment

"We're pleased to file our second and third quarter 10-Qs, posting the same strong top and bottom line results we had reported when we released preliminary financials," said Eric Langan, President and CEO. "Strong revenue trends have continued two-thirds of the way through 4Q19. In addition, we are currently marketing \$14 million of properties, most of which are non-income producing, of which \$6 million is under contract or letter of intent."

Sidoti Conference Appearance Wednesday 9AM-5PM

Mr. Langan will present at the Sidoti & Company Fall 2019 Investor Conference on Wednesday, September 25, 2019.

- RCI's presentation is 3:20 PM ET (2:20 PM CT) at the Grand Hyatt Hotel in New York City. To access the live webcast, visit http://wsw.com/webcast/sidotico4/rick/. To access the presentation and replay, visit http://www.rcihospitality.com/investor/default.aspx.
- Management will be available for 1x1 meetings. To register and schedule a time, contact Emily Barker, Marketing & Events Manager, ebarker@sidoti.com, 212-453-7048, or visit https://sidoti.meetmax.com/sched/event_57223/conference_register.html.

Meet Management at Rick's New York Wednesday 6PM-8PM

RCI investors can meet management at Rick's Cabaret New York, Manhattan's No. 1 gentlemen's club, and tour its sister club, Hoops Cabaret and Sports Bar, next door.

- When: Wednesday, September 25, 2019, 6:00-8:00 PM ET
- Where: Rick's Cabaret New York, at 50 W. 33rd Street, New York, NY, between Fifth Avenue and Broadway
- RSVP: By 12:00 PM ET, September 25, 2019, with your contact information, to gary.fishman@anreder.com

Quarterly Financial Highlights

3Q19 2Q19

- Total revenues of \$47.0 million compared to \$42.6 million on 46 and 44 units, respectively
- Diluted EPS of \$0.59 compared to \$0.55
- Diluted non-GAAP* EPS of \$0.59 compared to \$0.58
- 3Q19 GAAP included net pre-tax gains of \$172K vs. net pre-tax charges of \$440K in 3Q18
- Repurchased 17,302 shares in April 2019 for \$0.4 million (\$23.26 average per share)
- Free cash flow for the first nine months of FY19 ended June 30, 2019 totaled \$26.3 million based on net cash provided by operating activities of \$28.4 million, less maintenance capital expenditures of \$2.1 million

- Total revenues of \$44.8 million compared to \$41.2 million on 47 and 43 units, respectively
- Diluted EPS of \$0.70 compared to \$0.48
- Diluted Non-GAAP* EPS of \$0.63 compared to \$0.65
- 2Q19 GAAP included net pre-tax gains of \$1.0 million on the sale of one parcel of excess Bombshells land and a former club parking lot vs. net pre-tax charges of \$2.3 million in 2Q18
- Repurchased 70,700 shares for \$1.6 million (\$22.71 average per share)
- Free cash flow for the first six months of FY19 ended March 31, 2019 totaled \$19.9 million based on net cash provided by operating activities of \$21.0 million, less maintenance capital expenditures of \$1.1 million

3Q19 Review

- **Total Revenues:** Total revenues of \$47.0 million grew \$4.4 million with increases of \$1.9 million (+10.8%) in alcoholic beverages, \$983K (+6.0%) in service, \$871K (+14.1%) in food, and \$627K (+25.2%) in other. Revenues increased primarily due to the addition of Rick's Cabarets in Chicago and Pittsburgh in our Nightclubs segment and two new Bombshells in Houston (I-10 and 249).
- **Operating Income:** Operating income of \$10.0 million (21.2% of revenues) increased \$482K from \$9.5 million (22.3%). Non-GAAP operating income of \$10.0 million was level in dollars

- compared to 3Q18, with margin of 21.2% compared to 23.4%. This primarily reflected greater contribution from Nightclubs offset by reduced contribution from Bombshells and higher corporate overhead due to legal fees associated with the previously-announced internal review.
- **Nightclubs Segment:** Revenues of \$37.9 million increased \$2.6 million or 7.5%, with 38 units in both periods. Operating income increased 11.5% to \$14.0 million (37.0% of revenues) from \$12.6 million (35.7%). On a non-GAAP basis, segment income increased 11.2% to \$13.9 million from \$12.5 million with margin expanding to 36.6% from 35.4%.
- **Bombshells Segment:** Revenues of \$8.8 million increased \$1.6 million or 23.0%, with 8 units compared to 6. Operating income was \$686K (7.8% of revenues) compared to \$1.4 million (19.5%). This reflected reduced operating leverage due to the previously reported decline in same-store sales as well as expenses without the benefit of corresponding revenues from two locations expected to open in early FY20. While down from 3Q18, same-store sales continued their sequential quarterly improvement in FY19.
- Interest & Taxes: Interest expense of \$2.5 million (5.4% of revenues) increased \$235K from \$2.3 million (5.4%) due to debt related to the Pittsburgh and Chicago club acquisitions, new debt related to Bombshells development, and a lower weighted average interest rate. Income tax expense was level with 3Q18 as the effective tax rate fell to 24.1% from 25.3% with the full effect in FY19 of the federal Tax Cuts and Jobs Act.
- Asset Management: There were two real estate sales: (i) a portion of excess land around newly opened Bombshells I-10 in Houston sold for \$1.1 million cash and a \$331K pre-tax gain after closing costs with proceeds used in part to pay down \$942K in debt on the entire Bombshells I-10 property; and (ii) a small property in Lubbock, TX sold for \$350K cash and a \$376K loss after closing costs with proceeds used in part to pay down \$331K remaining debt on the property. During and subsequent to 3Q19, both excess aircraft were sold for a total of \$1.1 million in cash and a small gain after closing costs with proceeds used to pay down \$883K in remaining debt on the assets. Also during 3Q19, both the former Club Onyx and Foxy's Cabaret locations in Dallas were leased out.
- Balance Sheet Highlights (June 30, 2019 compared to March 31, 2019): Cash and cash equivalents of \$11.0 million increased \$2.7 million. Total stockholder's equity of \$168.9 million increased \$5.0 million due to retained earnings. Total debt of \$146.6 million declined \$3.2 million.

2Q19 Review

- **Total Revenues:** Total revenues of \$44.8 million grew \$3.6 million with increases of \$1.1 million (+6.4%) in alcoholic beverages, \$1.0 million (+18.7%) in food, \$846K (+5.2%) in service, and \$625K (+27.2%) in other. Revenues increased with the addition of Rick's Cabarets in Chicago and Pittsburgh, club same-store sales growth (ex-Minneapolis), and three new Houston area Bombshells (Pearland and I-10 for the entire quarter and 249 in Tomball for a few days). This more than offset strong year-ago revenues from our three large Minneapolis clubs due to high traffic from the 2018 pro football championship in that city and the negative effects on revenue caused by the unusually cold weather in late January to early February 2019 in many locations across the country.
- **Operating Income:** Operating income of \$11.2 million (24.9% of revenues) increased \$2.9 million from \$8.2 million (20.0%). Operating income included \$1.0 million of net gains in 2Q19 compared to net charges of \$2.3 million in 2Q18. Non-GAAP operating income was \$10.3 million (23.1%) compared to \$10.6 million (25.7%). This primarily reflected greater contribution from Nightclubs, the cost of new Bombshells and those in development, and higher corporate expenses year-over-year as a result of the timing of certain items in 2Q18.
- **Nightclubs Segment:** Revenues of \$37.0 million increased \$1.6 million or 4.5%, with 39 units compared to 38. Operating income increased \$3.2 million or 26.9% to \$15.1 million (40.7% of revenues) from \$11.9 million (33.5%). 2Q19 included the \$1.0 million in gains on the sale of the two previously mentioned properties. On a non-GAAP basis, segment income increased \$1.7

million or 13.7% to \$14.2 million from \$12.5 million with segment margin expanding to 38.2% from 35.1%.

- **Bombshells Segment:** Revenues of \$7.5 million increased \$1.9 million or 34.4%, with 8 units compared to 5. Operating income was \$738K (9.8% of revenues) compared to \$965K (17.2%). This reflected reduced operating leverage due to the same-store sales decline. It also reflected expenses without the benefit of corresponding revenues from Bombshells 249, which opened at the end of 2Q19, and locations in development. While down from 2Q18, same-store sales continued their sequential quarterly improvement in FY19.
- Interest & Taxes: Interest expense of \$2.6 million (5.9% of revenues) increased \$0.5 million from \$2.1 million (5.1%) due to debt related to the Pittsburgh and Chicago club acquisitions and new Bombshells development. Income tax expense increased \$0.4 million while the effective tax rate fell to 22.3% from 24.2% with the full effect in Fiscal 2019 of the federal Tax Cuts and Jobs Act.
- **Asset Management:** There were two sales: (i) a small portion of the excess land around newly opened Bombshells 249 in Tomball for \$1.4 million cash for a \$638K pre-tax gain after closing costs with proceeds used in part to pay down \$980K in debt on the entire Bombshells 249 property; and (ii) an excess parking lot near the former Club Onyx Dallas for \$1.4 million, consisting of \$250K in cash and \$1.15 million in an 8%, 3-year note, for a \$383K pre-tax gain after closing costs.
- Balance Sheet Highlights (March 31, 2019 compared to December 31, 2019): Cash and cash equivalents of \$8.3 million declined \$1.1 million. Total stockholder's equity of \$163.9 million increased \$4.8 million due to retained earnings. Total debt of \$149.8 million declined \$3.3 million.

*Non-GAAP Financial Measures

In addition to our financial information presented in accordance with GAAP, management uses certain non-GAAP financial measures, within the meaning of the SEC Regulation G, to clarify and enhance understanding of past performance and prospects for the future. Generally, a non-GAAP financial measure is a numerical measure of a company's operating performance, financial position or cash flows that excludes or includes amounts that are included in or excluded from the most directly comparable measure calculated and presented in accordance with GAAP. We monitor non-GAAP financial measures because it describes the operating performance of the Company and helps management and investors gauge our ability to generate cash flow, excluding (or including) some items that management believes are not representative of the ongoing business operations of the Company, but are included in (or excluded from) the most directly comparable measures calculated and presented in accordance with GAAP. Relative to each of the non-GAAP financial measures, we further set forth our rationale as follows:

- Non-GAAP Operating Income and Non-GAAP Operating Margin. We calculate non-GAAP operating income and non-GAAP operating margin by excluding the following items from income from operations and operating margin: (a) amortization of intangibles, (b) impairment of assets, (c) gains or losses on sale of businesses and assets, (d) gains or losses on insurance, and (e) settlement of lawsuits. We believe that excluding these items assists investors in evaluating period-over-period changes in our operating income and operating margin without the impact of items that are not a result of our day-to-day business and operations.
- Non-GAAP Net Income and Non-GAAP Net Income per Diluted Share. We calculate non-GAAP
 net income and non-GAAP net income per diluted share by excluding or including certain items
 to net income attributable to RCIHH common stockholders and diluted earnings per share.
 Adjustment items are: (a) amortization of intangibles, (b) impairment of assets, (c) costs and
 charges related to debt refinancing, (d) gains or losses on sale of businesses and assets, (e) gains
 or losses on insurance, (f) unrealized gains or losses on equity securities, (g) settlement of
 lawsuits, and (h) the income tax effect of the above described adjustments. Included in the

income tax effect of the above adjustments is the net effect of the non-GAAP provision for income taxes, calculated at 22.8% and 26.5% effective tax rate of the pre-tax non-GAAP income before taxes for the nine months ended June 30, 2019 and 2018, respectively, and the GAAP income tax expense (benefit). Included in the income tax effect of the above adjustments is the net effect of the non-GAAP provision for income taxes, calculated at 22.1% and 26.5% effective tax rate of the pre-tax non-GAAP income before taxes for the six months ended March 31, 2019 and 2018, respectively, and the GAAP income tax expense (benefit). We believe that excluding and including such items help management and investors better understand our operating activities.

- Adjusted EBITDA. We calculate adjusted EBITDA by excluding the following items from net income attributable to RCIHH common stockholders: (a) depreciation expense, (b) amortization of intangibles, (c) income tax expense (benefit), (d) net interest expense, (e) gains or losses on sale of businesses and assets, (f) gains or losses on insurance, (g) unrealized gains or losses on equity securities, and (h) settlement of lawsuits. We believe that adjusting for such items helps management and investors better understand our operating activities. Adjusted EBITDA provides a core operational performance measurement that compares results without the need to adjust for federal, state and local taxes which have considerable variation between domestic jurisdictions. The results are, therefore, without consideration of financing alternatives of capital employed. We use adjusted EBITDA as one guideline to assess our unleveraged performance return on our investments. Adjusted EBITDA is also the target benchmark for our acquisitions of nightclubs.
- Management also uses non-GAAP cash flow measures such as free cash flow. Free cash flow is derived from net cash provided by operating activities less maintenance capital expenditures. We use free cash flow as the baseline for the implementation of our capital allocation strategy.

Notes

- Unit counts above are at period end.
- All references to the "company," "we," "our," and similar terms include RCI Hospitality Holdings, Inc. and its subsidiaries, unless the context indicates otherwise.
- Planned opening dates are subject to change due to weather, which could affect construction schedules, and scheduling of final municipal inspections.

About RCI Hospitality Holdings, Inc. (Nasdaq: RICK)

p>With more than 40 units, RCI Hospitality Holdings, Inc., through its subsidiaries, is the country's leading company in gentlemen's clubs and sports bars/restaurants. Clubs in New York City, Chicago, Dallas/Ft. Worth, Houston, Miami, Minneapolis, St. Louis, Charlotte, Pittsburgh, and other markets operate under brand names, such as Rick's Cabaret, XTC, Club Onyx, Vivid Cabaret, Jaguars, Tootsie's Cabaret, and Scarlett's Cabaret. Sports bars/restaurants operate under the brand name Bombshells Restaurant & Bar. Please visit http://www.rcihospitality.com

Forward-Looking Statements

This press release may contain forward-looking statements that involve a number of risks and uncertainties that could cause the company's actual results to differ materially from those indicated in this press release, including the risks and uncertainties associated with operating and managing an adult business, the business climates in cities where it operates, the success or lack thereof in launching and building the company's businesses, risks and uncertainties related to cybersecurity, conditions relevant to real estate transactions, and numerous other factors such as laws governing the operation of adult entertainment businesses, competition and dependence on key personnel. The company has no obligation to update or revise the forward-looking statements to reflect the occurrence of future events or circumstances.

Media & Investor Contacts

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RCI HOSPITALITY HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)

	 For	the Three Mon	ths E	nded June 30,	For the Nine Months Ended June 30,							
	2019			2018	3	20	19	20	18			
		% of			% of		% of		% of			
	 Amount	Revenue	_	Amount	Revenue	Amount	Revenue	Amount	Revenue			
Revenues												
Sales of alcoholic beverages	\$ 19,570	41.6%	\$	17,658	41.4%	\$ 56,366	41.5%	\$ 52,835	42.2%			
Sales of food and merchandise	7,046	15.0%		6,175	14.5%	19,175	14.1%	16,906	13.5%			
Service revenues	17,299	36.8%		16,316	38.3%	51,609	38.0%	48,338	38.6%			
Other	 3,112	6.6%		2,485	5.8%	8,726	6.4%	6,993	5.6%			
Total revenues	 47,027	100.0%	_	42,634	100.0%	135,876	100.0%	125,072	100.0%			
Operating expenses												
Cost of goods sold												
Alcoholic beverages sold	4,015	20.5%		3,632	20.6%	11,541	20.5%	10,976	20.8%			
Food and merchandise sold	2,565	36.4%		2,140	34.7%	6,857	35.8%	6,198	36.7%			
Service and other	 121	0.6%		94	0.5%	307	0.5%	173	0.3%			
Total cost of goods sold (exclusive of items												
shown below)	6,701	14.2%		5,866	13.8%	18,705	13.8%	17,347	13.9%			
Salaries and wages	13,164	28.0%		11,362	26.7%	37,168	27.4%	33,086	26.5%			
Selling, general and administrative	14,895	31.7%		13,476	31.6%	43,263	31.8%	39,136	31.3%			
Depreciation and amortization	2,465	5.2%		1,998	4.7%	6,718	4.9%	5,806	4.6%			
Other charges (gains), net	(172)	-0.4%		440	1.0%	(2,250)	-1.7%	2,834	2.3%			
Total operating expenses	37,053	78.8%		33,142	77.7%	103,604	76.2%	98,209	78.5%			
Income from operations	9,974	21.2%		9,492	22.3%	32,272	23.8%	26,863	21.5%			
Other income (expenses)												
Interest expense	(2,543)	-5.4%		(2,308)	-5.4%	(7,709)	-5.7%	(7,493)	-6.0%			
Interest income	92	0.2%		52	0.1%	218	0.2%	187	0.1%			
Non-operating gain (loss)	(38)	-0.1%		-	0.0%	(408)	-0.3%	-	0.0%			
Income before income taxes	7,485	15.9%		7,236	17.0%	24,373	17.9%	19,557	15.6%			
Income tax expense (benefit)	1,806	3.8%		1,829	4.3%	5,547	4.1%	(4,899)	-3.9%			
Net income	5,679	12.1%		5,407	12.7%	18,826	13.9%	24,456	19.6%			
Net income attributable to noncontrolling interests	(41)	-0.1%		(18)	0.0%	(109)	-0.1%	(71)	-0.1%			
Net income attributable to RCIHH common	\$ 5,638	12.0%	\$	5,389	12.6%	\$ 18,717	13.8%	\$ 24,385	19.5%			
Earnings per share												
Basic and diluted	\$ 0.59		\$	0.55		\$ 1.94		\$ 2.51				
								,				
Weighted average shares outstanding												
Basic and diluted	9,620			9,719		9,671		9,719				
Dividends per share	\$ 0.03		\$	0.03		\$ 0.09		\$ 0.09				

RCI HOSPITALITY HOLDINGS, INC. NON-GAAP FINANCIAL MEASURES

(in thousands, except per share and percentage data)

		For the Three Months Ended June 30,				For the Ni Ended				
		2019		2018		2019		2018		
Reconciliation of GAAP net income to Adjusted EBITDA										
Net income attributable to RCIHH common shareholders	\$	5,638	\$	5,389	\$	18,717	\$	24,385		
Income tax expense (benefit)		1,806		1,829		5,547		(4,899		
Interest expense, net		2,451		2,256		7,491		7,306		
Settlement of lawsuits		-		474		144		1,274		
Impairment of assets		-		-		-		1,550		
Loss (gain) on sale of businesses and assets		(265)		(34)		(2,487)		30		
Unrealized loss (gain) on equity securities		38		-		408				
Loss (gain) on insurance		93		-		93		(20		
Depreciation and amortization	_	2,465	_	1,998	_	6,718	-	5,806		
Adjusted EBITDA	\$	12,226	\$	11,912	\$	36,631	\$	35,432		
Reconciliation of GAAP net income to non-GAAP net income										
Net income attributable to RCIHH common shareholders	\$	5,638	\$	5,389	\$	18,717	\$	24,385		
Amortization of intangibles		165		65		474		161		
Settlement of lawsuits		_		474		144		1,274		
Impairment of assets		-		-		-		1,550		
Loss (gain) on sale of businesses and assets		(265)		(34)		(2,487)		30		
Unrealized loss (gain) on equity securities		38		-		408				
Loss (gain) on insurance		93		-		93		(20		
Costs and charges related to debt refinancing		-		-		-		827		
Income tax effect of adjustments above		(6)		(218)		327		(11,076		
Non-GAAP net income	\$	5,663	\$	5,676	\$	17,676	\$	17,131		
Personalization of CAAD diluted comings nor show to non CAAD diluted comings n	or chara									
Reconciliation of GAAP diluted earnings per share to non-GAAP diluted earnings p Diluted shares	er snare	9,620		9,719		9,671		9,719		
GAAP diluted earnings per share	\$	0.59	\$	0.55	\$	1.94	\$	2.51		
Amortization of intangibles		0.02		0.01		0.05		0.02		
Settlement of lawsuits		-		0.05		0.01		0.13		
Impairment of assets		-		-		-		0.16		
Loss (gain) on sale of businesses and assets		(0.03)		(0.00)		(0.26)		0.00		
Unrealized loss (gain) on equity securities		0.00		-		0.04		-		
Loss (gain) on insurance		0.01		-		0.01		(0.00		
Costs and charges related to debt refinancing		-		-		-		0.09		
Income tax effect of adjustments above		(0.00)		(0.02)		0.03		(1.14		
Non-GAAP diluted earnings per share	\$	0.59	\$	0.58	\$	1.83	\$	1.76		
Reconciliation of GAAP operating income to non-GAAP operating income										
Income from operations	\$	9,974	\$	9,492	\$	32,272	\$	26,863		
Amortization of intangibles	~	165	~	65	Y	474	Y	161		
Settlement of lawsuits		-		474		144		1,274		
Impairment of assets				-		-		1,550		
Loss (gain) on sale of businesses and assets		(265)		(34)		(2,487)		30		
Loss (gain) on insurance		93		(34)		93		(20		
Non-GAAP operating income	\$	9,967	\$	9,997	\$	30,496	\$	29,858		
Reconciliation of GAAP operating margin to non-GAAP operating margin GAAP operating margin		21.2%		22.3%		23.8%		21.59		
Amortization of intangibles		0.4%		0.2%		0.3%		0.19		
Settlement of lawsuits		0.0%		1.1%		0.5%		1.09		
Impairment of assets		0.0%		0.0%		0.1%		1.09		
Loss (gain) on sale of businesses and assets		-0.6%		-0.1%		-1.8%		0.09		
Loss (gain) on insurance		0.2%		0.0%		0.1%		0.09		
Non-GAAP operating margin		21.2%	_	23.4%		22.4%		23.99		
Reconciliation of GAAP net cash provided by operating activities to non-GAAP free				0.224		20.44.4		22.444		
Net cash provided by operating activities	\$	7,443	\$	8,334	\$	28,414	\$	22,411		

Less: Maintenance capital expenditures	 955	 585	 2,072	1,847
Free cash flow	\$ 6,488	\$ 7,749	\$ 26,342	\$ 20,564

RCI HOSPITALITY HOLDINGS, INC. SEGMENT INFORMATION

(in thousands)

	 For the Thr Ended J	 		For the Ni Ended	
	2019	2018		2019	2018
Revenues					
Nightclubs	\$ 37,889	\$ 35,253	\$	112,664	\$ 105,914
Bombshells	8,755	7,120		22,295	18,550
Other	 383	261		917	608
	\$ 47,027	\$ 42,634	\$	135,876	\$ 125,072
Income (loss) from operations					
Nightclubs	\$ 14,034	\$ 12,584	\$	44,499	\$ 37,835
Bombshells	686	1,391		1,543	3,247
Other	(111)	(328)		(406)	(547)
General corporate	 (4,635)	(4,155)		(13,364)	(13,672)
	\$ 9,974	\$ 9,492	\$	32,272	\$ 26,863

RCI HOSPITALITY HOLDINGS, INC. NON-GAAP SEGMENT INFORMATION

(\$ in thousands)

	For the Three Months Ended June 30, 2019							For the Three Months Ended June 30, 2018										
	Nightclubs	Boi	mbshells		Other	Corporate		Total	N	ightclubs	Bor	nbshells		Other	Cor	porate		Total
Income (loss) from operations	\$ 14,034	\$	686	\$	(111)	\$ (4,635)	\$	9,974	\$	12,584	\$	1,391	\$	(328)	\$	(4,155)	\$	9,492
Amortization of intangibles	-		-		-	165		165		-		-		-		65		65
Settlement of lawsuits	-		-		-	-		-		474		-		-		-		474
Impairment of assets	-		-		-	-		-		-		-		-		-		-
Loss (gain) on sale of businesses and assets	(260)		-		-	(5)		(265)		(588)		-		63		491		(34)
Loss (gain) on insurance	93		-		-			93		-		-		-		-		-
Non-GAAP operating income (loss)	\$ 13,867	\$	686	\$	(111)	\$ (4,475)	\$	9,967	\$	12,470	\$	1,391	\$	(265)	\$	(3,599)	\$	9,997
GAAP operating margin	37.0%		7.8%		-29.0%	-9.9%		21.2%		35.7%		19.5%		-125.7%		-9.7%		22.3%
Non-GAAP operating margin	36.6%		7.8%		-29.0%	-9.5%		21.2%		35.4%		19.5%		-101.5%		-8.4%		23.4%
		F	or the Nine	Mon	iths Ended J	une 30, 2019					Fe	or the Nine	Mor	iths Ended J	une 30,	, 2018		
	Nightclubs	Bor	mbshells	_	Other	Corporate	_	Total	N	ightclubs	Bor	nbshells	_	Other	Cor	porate		Total
Income (loss) from operations	\$ 44,499	\$	1,543	\$	(406)	\$ (13,364)	\$	32,272	\$	37,835	\$	3,247	\$	(547)	\$ (13,672)	\$	26,863
Amortization of intangibles	-		-		-	474		474		-		-		-		161		161
Settlement of lawsuits	129		3		-	12		144		1,074		200		-		-		1,274
Impairment of assets	-		-		-	-		-		-		-		-		1,550		1,550
Loss (gain) on sale of businesses and assets	(2,412)		1		-	(76)		(2,487)		(588)		-		63		555		30
Loss (gain) on insurance	93			_			_	93					_			(20)		(20)
Non-GAAP operating income (loss)	\$ 42,309	\$	1,547	\$	(406)	\$ (12,954)	\$	30,496	\$	38,321	\$	3,447	\$	(484)	\$ (11,426)	\$	29,858
GAAP operating margin	39.5%		6.9%		-44.3%	-9.8%		23.8%		35.7%		17.5%		-90.0%		-10.9%		21.5%

RCI HOSPITALITY HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

		For the Three Months Ended				For the Nine Months Ended						
	June	30, 2019	June 3	0, 2018	Jun	e 30, 2019	June 30, 2018					
CASH FLOWS FROM OPERATING ACTIVITIES												
Net income	\$	5,679	\$	5,407	\$	18,826	\$	24,456				
Adjustments to reconcile net income to net cash												
provided by operating activities:												
Depreciation and amortization		2,465		1,998		6,718		5,806				
Deferred tax expense (benefit)		106		-		1,237		(9,659				
Loss (gain) on sale of businesses and assets		(507)		(70)		(2,704)		70				
Unrealized loss on equity securities		38		-		408		-				
Amortization of debt discount and issuance costs		74		85		276		469				
Deferred rent		47		75		236		224				
Impairment of assets		-		-		-		1,550				
Loss (gain) on insurance settlements		93		-		93		(20				
Debt prepayment penalty		-		-		-		543				
Changes in operating assets and liabilities:												
Accounts receivable		578		245		2,305		(1,788				
Inventories		95		26		(87)		(257				
Prepaid insurance, other current assets and other assets		649		560		4,199		1,264				
Accounts payable and accrued liabilities		(1,874)		8		(3,093)		(247				
Net cash provided by operating activities		7,443		8,334		28,414		22,411				
CASH FLOWS FROM INVESTING ACTIVITIES												
Proceeds from sale of businesses and assets		2,240		(3)		5,106		629				
Proceeds from insurance		-		-		-		20				
Proceeds from notes receivable		39		30		107		98				
Issuance of note receivable		-		-		(420)						
Additions to property and equipment		(2,999)		(9,816)		(16,901)		(18,827				
Acquisition of businesses, net of cash acquired		-		(484)		(13,500)		(484				
Net cash used in investing activities		(720)		(10,273)		(25,608)		(18,564				
CASH FLOWS FROM FINANCING ACTIVITIES												
Proceeds from long-term debt		2,034		9,934		12,330		72,387				
Payments on long-term debt		(5,347)		(6,926)		(18,634)		(70,444				
Debt prepayment penalty		-		-		-		(543				
Purchase of treasury stock		(403)		-		(2,364)						
Payment of dividends		(285)		(293)		(867)		(876				
Payment of loan origination costs		-		(51)		(20)		(960				
Distribution to noncontrolling interests		(21)		(54)		(21)		(162				
Net cash provided by (used in) financing activities		(4,022)		2,610		(9,576)		(598				

NET INCREASE (DECREASE) IN CASH AND CASH

RCI HOSPITALITY HOLDINGS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except per share data)

	June 30, 2019	September 30, 2018				
ASSETS						
Current assets						
Cash and cash equivalents	\$ 10,956	\$	17,726			
Accounts receivable, net	5,001		7,320			
Current portion of notes receivable	1,152		-			
Inventories	2,502		2,353			
Prepaid insurance	896		4,910			
Other current assets	2,090		1,591			
Assets held for sale	-		2,902			
Total current assets	 22,597		36,802			
Property and equipment, net	191,493		172,403			
Notes receivable	3,810		2,874			
Goodwill	55,271		43,591			
Intangibles, net	76,285		71,532			
Other assets	1,422		2,530			
Total assets	\$ 350,878	\$	329,732			
LIABILITIES AND STOCKHOLDEDS! FOLLITY						
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities	2544	•	2.025			
Accounts payable	\$ 2,544	\$	2,825			
Accrued liabilities	9,117		11,973			
Current portion of long-term debt	 16,374		19,047			
Total current liabilities	28,035		33,845			
Deferred tax liability, net	22,076		19,552			
Long-term debt, net of current portion	130,205		121,580			
Other long-term liabilities	 1,656		1,423			
Total liabilities	 181,972		176,400			
Commitments and contingencies						
Stockholders' equity						
Preferred stock	-		-			
Common stock	96		97			
Additional paid-in capital	61,849		64,212			
Retained earnings	106,976		88,906			
Accumulated other comprehensive income	-		220			
Total RCIHH stockholders' equity	168,921		153,435			
Noncontrolling interests	 (15)		(103)			
Total stockholders' equity	168,906		153,332			
Total liabilities and stockholders' equity	\$ 350,878	\$	329,732			